



THE INTERNATIONAL FORCE GROUP

DOING BUSINESS AMONG FRIENDS

One Exclusive Member per Country

FORCE is a Members Owned / Managed association

FORCE is NOT a Profit driven association / company

FORCE: OVERVIEW

A Network of Forwarders that is Professional and yet friendly

- Currently in our **43rd** year.
- Presence in **31 countries** ... from Far East/Asia Pacific to Europe and Americas.
- FORCE is a limited company registered in Hong Kong.
- FORCE (Freight Organization of Related Cargo Experts) is a global network of independent companies operating freight and logistics services by air, sea and road, with a comprehensive range of ancillary options.
- The Association's affairs are managed by an elected President and Executive Committee from among the members for two-year terms, along with an elected Administrator for a three-year term.
- FORCE operates as a **non-profit** with completely open & transparent book-keeping which is presented to all members annually.



FORCE MEMBERSHIP INFORMATION

- FORCE members are primarily privately-owned national companies.
- Membership is by **referrals / invitations only** and only awarded to select forwarders. A thorough **diligence process** is conducted, and followed by a **voting process**, where all members approve the new member.
- Only companies with a proven track record and those which can demonstrate a healthy and secure foundation are approved.
- **Annual World Congress / Annual General Meeting** held at different member locations of each continent (at no additional cost).
- By joining FORCE, its members:
 - Access a worldwide infrastructure of forwarding professionals and, as a result, are able to operate effectively anywhere in the world.
 - Experience enormous benefits in meeting other forward-thinking forwarders from around the world.
 - Can guarantee customers a global and multimodal capability, and a reliability second to none for the carriage and handling of their cargo.
 - Receive the highest standards of service and a guarantee of a reliable, global and multi-modal capability in cargo carriage and handling.



FORCE MEMBERSHIP BENEFITS

- Only **one exclusive member per country** is appointed, thereby ensuring all FORCE network traffic moves through you
- Increased business opportunities through sales leads generated by inter member co-operation
- Networking opportunities at annual congress and quarterly regional informal meetings.
- **FORCE newsletter** which contains need-to-know information about new international trade requirements and forwarding news from around the world
- Entry into the **FORCE Members' Directory**, posted on the website and sent to each member.
- Access to website and up-to-date members and industry news
- The opportunity to contribute to FORCE publications, assisting the promotion of your company and within the membership and wider industry.
- Use of the widely recognized **FORCE logo** and a **FORCE membership certificate**.
- Access to a wide range of free advice and information from the Secretariat.
- Arbitration service by an EXCO-appointed Arbitration Committee, if disputes occur between members.
- A forum for having your company views and concerns represented effectively.
- A range of Best Practice documents.



FEE STRUCTURE

To gain access to all these benefits, and get the FORCE network working for you, the cost is:

Entry fee - USD 1500

Annual Membership fee - USD 2000

A small price to pay to increase your long-term financial bottom line.

*The name and its original acronym - **F**amily **o**f **R**elated **C**argo **E**xperts - fully embodies the spirit in which these ethical independent companies work together, creating a powerful strategic alliance within the international freight forwarding industry.*



MEMORIES FROM PAST ANNUAL CONGRESS EVENTS



CONTACT US

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THE INTERNATIONAL FORCE GROUP

“Logistics to the Fore”

www.theinternationalforcegroup.org





May the FORCE be with you